

DoE Procurement Plan 2020 - 2024

Attachment B – Procurement Profile

Procurement Savings Financial Years 2009 to 2020



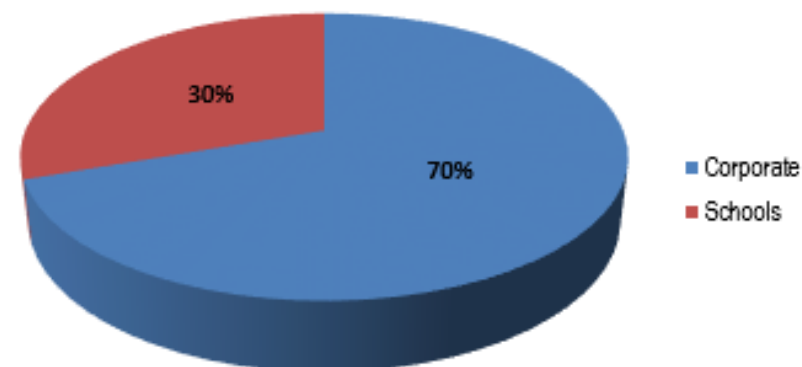
Data Definitions

- Procurement Expenditure (Spend) is identified by spend for specific GLs that relate to Procurement (excludes wages and employee reimbursements, grants, cash donations, etc.)
- Data is based on financial year July 2019 to June 2020
- Values are GST exclusive
- Values have been rounded to the nearest thousand
- Supplier Location – Corporate Card/Unassigned is not allocated to a location as:
 - Corporate card data does not include postcode or location details for all School transactions and some Corporate transactions, and
 - One Time Vendors have no location details
- The Office of Industrial Relations data is currently not included in the reported values.

Corporate and Schools Spend

Corporate and Schools Spend		% of Spend
Corporate	\$ 1,858,985,000	70%
Schools	\$ 811,843,000	30%
Total	\$ 2,670,828,000	100%

Spend by Corporate & Schools 12 months (July 2019 - June 2020)

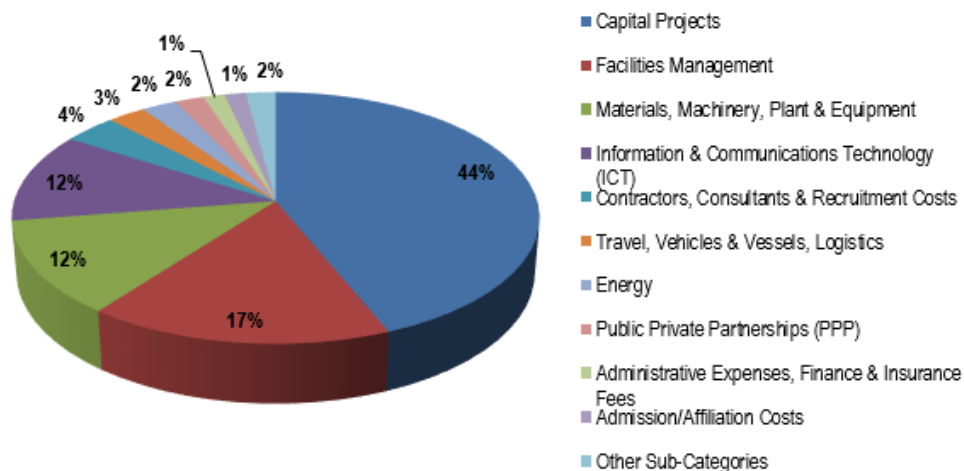


Corporate and Schools Spend by Sub-Category

Refer to Attachment B for Sub-Category definitions

Corporate and Schools Spend		% of Spend
Capital Projects	\$ 1,170,384,000	44%
Facilities Management	\$ 441,619,000	17%
Materials, Machinery, Plant & Equipment	\$ 325,187,000	12%
Information & Communications Technology (ICT)	\$ 307,803,000	12%
Contractors, Consultants & Recruitment Costs	\$ 99,861,000	4%
Travel, Vehicles & Vessels, Logistics	\$ 71,086,000	3%
Energy	\$ 66,188,000	2%
Public Private Partnerships (PPP)	\$ 54,293,000	2%
Administrative Expenses, Finance & Insurance Fees	\$ 39,540,000	1%
Admission/Affiliation Costs	\$ 39,395,000	1%
Staff Training and Development	\$ 28,663,000	1%
Functions/Venue Hire/Catering	\$ 16,269,000	1%
Marketing	\$ 6,399,000	0%
Medical	\$ 2,962,000	0%
Clothing & Safety Equipment	\$ 1,179,000	0%
Total	\$ 2,670,828,000	100%

**Sub-Category Spend
Corporate & Schools
12 months (July 2019 - June 2020)**

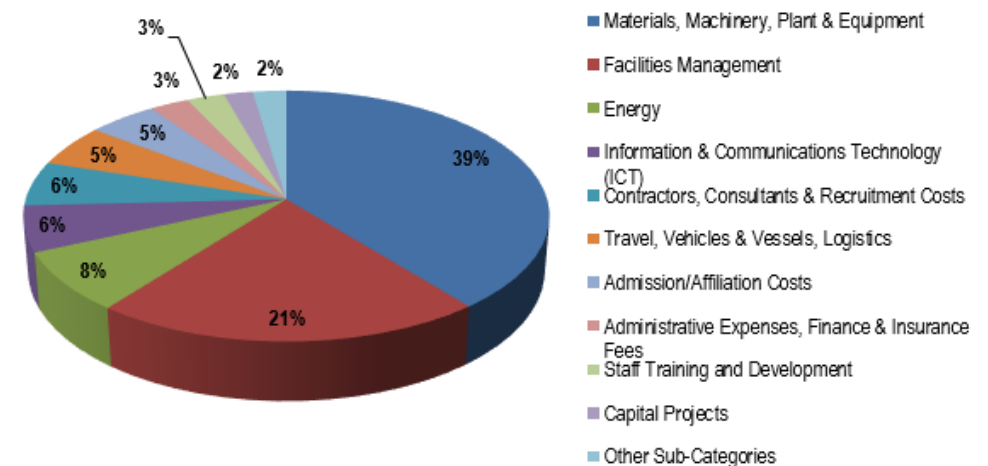


Schools Only Spend by Sub-Category

Refer to Attachment B for Sub-Category definitions

School Only Spend		% of Spend
Materials, Machinery, Plant & Equipment	\$ 318,301,000	39%
Facilities Management	\$ 172,888,000	21%
Energy	\$ 63,184,000	8%
Information & Communications Technology (ICT)	\$ 47,912,000	6%
Contractors, Consultants & Recruitment Costs	\$ 46,768,000	6%
Travel, Vehicles & Vessels, Logistics	\$ 44,301,000	5%
Admission/Affiliation Costs	\$ 39,280,000	5%
Administrative Expenses, Finance & Insurance Fees	\$ 22,207,000	3%
Staff Training and Development	\$ 21,569,000	3%
Capital Projects	\$ 16,284,000	2%
Functions/Venue Hire/Catering	\$ 12,879,000	2%
Marketing	\$ 3,972,000	0%
Medical	\$ 1,351,000	0%
Clothing & Safety Equipment	\$ 947,000	0%
Total	\$ 811,843,000	100%

**Sub-Category Spend
Schools Only
12 months (July 2019 - June 2020)**



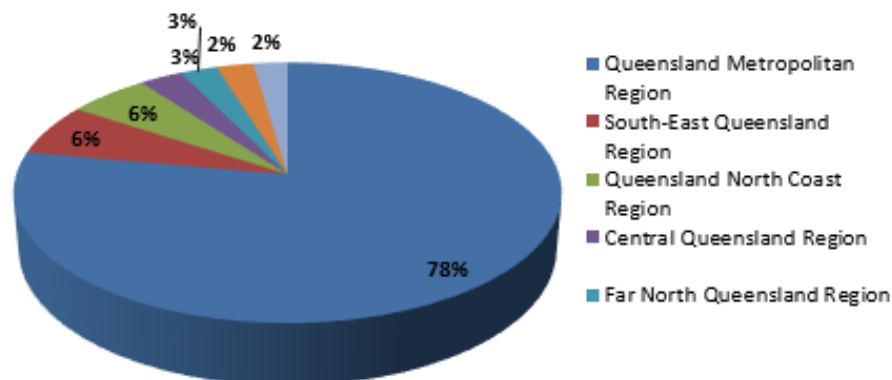
Corporate and Schools Spend by Purchaser Location

Corporate and Schools Spend		% of Spend
Queensland Metropolitan Region	\$ 2,078,096,000	78%
South-East Queensland Region	\$ 171,227,000	6%
Queensland North Coast Region	\$ 147,656,000	6%
Central Queensland Region	\$ 77,791,000	3%
Far North Queensland Region	\$ 67,288,000	3%
Darling Downs & South-West Qld Region	\$ 66,551,000	2%
North Queensland Region	\$ 62,219,000	2%
Total	\$ 2,670,828,000	100%

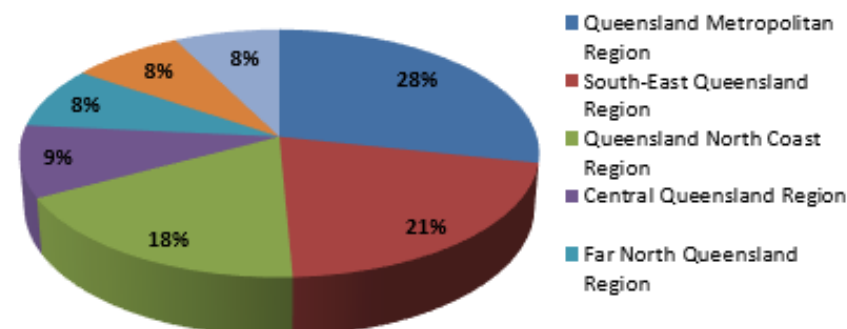
Schools Only Spend by Purchaser Location

Schools Only Spend		% of Spend
Queensland Metropolitan Region	\$ 230,283,000	28%
South-East Queensland Region	\$ 169,793,000	21%
Queensland North Coast Region	\$ 144,965,000	18%
Central Queensland Region	\$ 76,178,000	9%
Far North Queensland Region	\$ 65,190,000	8%
Darling Downs & South-West Qld Region	\$ 64,578,000	8%
North Queensland Region	\$ 60,856,000	8%
Total	\$ 811,843,000	100%

**Spend by Purchaser Region
Corporate & Schools
12 months (July 2019 - June 2020)**



**Spend by Purchaser Region
Schools Only
12 months (July 2019 - June 2020)**



Note:

Corporate Queensland Metropolitan Region spend includes \$1,154,071,000 spend on Capital Projects by Infrastructure

Corporate and Schools Spend by Supplier Location Summary

Supplier Location is based on postcode of suppliers' invoice address

For break up showing Qld Regions refer next page

Corporate and Schools Spend		% of Spend
Queensland	\$ 2,031,739,000	76%
Interstate	\$ 524,628,000	20%
Corporate Card/ Unassigned	\$ 105,275,000	4%
Overseas	\$ 9,186,000	0%
Total	\$ 2,670,828,000	100%

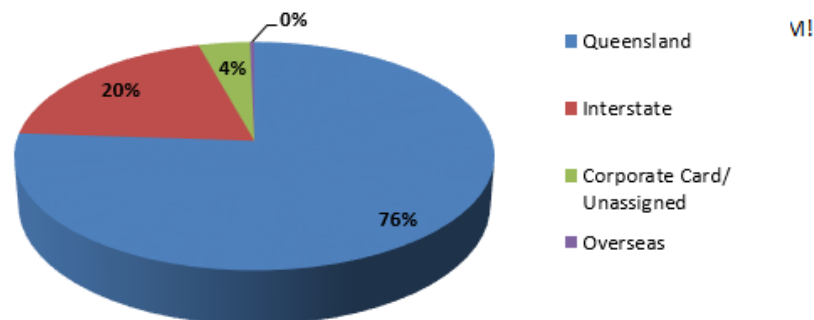
Schools Only Spend by Supplier Location Summary

Supplier Location is based on postcode of suppliers' invoice address

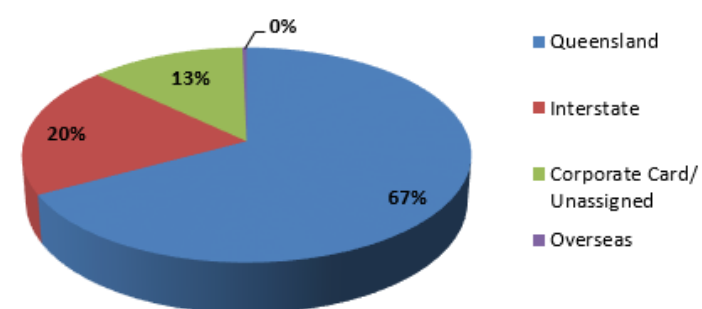
For break up showing Qld Regions refer next page

Schools Only Spend		% of Spend
Queensland	\$ 544,679,000	67%
Interstate	\$ 161,371,000	20%
Corporate Card/ Unassigned	\$ 103,026,000	13%
Overseas	\$ 2,767,000	0%
Total	\$ 811,843,000	100%

Spend by Supplier Location - Summary
Corporate & Schools
12 months (July 2019 - June 2020)



Spend by Supplier Location - Summary
Schools Only
12 months (July 2019 - June 2020)



Corporate and Schools Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address

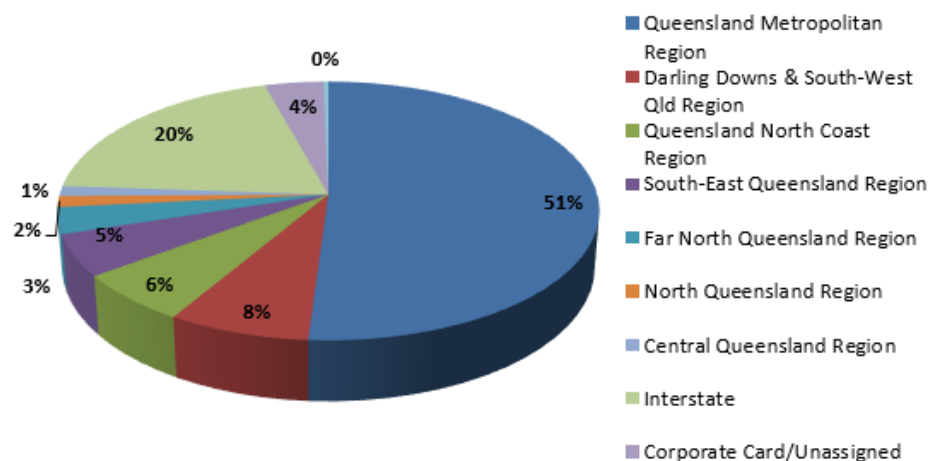
Corporate and Schools Spend		% of Spend
Queensland Regions		
Queensland Metropolitan Region	\$ 1,363,328,000	51%
Darling Downs & South-West Qld Region	\$ 201,385,000	8%
Queensland North Coast Region	\$ 168,449,000	7%
South-East Queensland Region	\$ 140,136,000	5%
Far North Queensland Region	\$ 88,175,000	3%
North Queensland Region	\$ 36,758,000	1%
Central Queensland Region	\$ 33,508,000	1%
Other Regions		
Interstate	\$ 524,628,000	20%
Corporate Card/Unassigned	\$ 105,275,000	4%
Overseas	\$ 9,186,000	0%
Total	\$ 2,670,828,000	100%

Schools Only Spend by Supplier Location

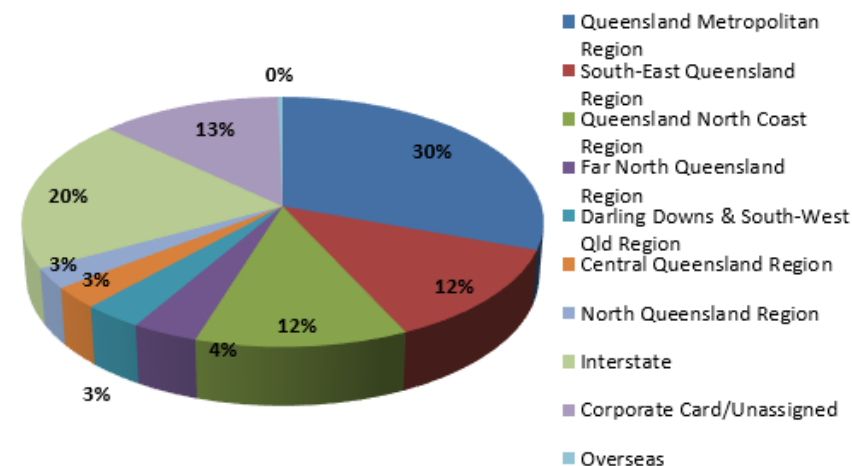
Supplier Location is based on postcode of suppliers' invoice address

Schools Only Spend		% of Spend
Queensland Regions		
Queensland Metropolitan Region	\$ 247,976,000	31%
South-East Queensland Region	\$ 101,759,000	13%
Queensland North Coast Region	\$ 95,117,000	12%
Far North Queensland Region	\$ 29,570,000	3%
Darling Downs & South-West Qld Region	\$ 26,612,000	3%
Central Queensland Region	\$ 22,357,000	2%
North Queensland Region	\$ 21,288,000	3%
Other Regions		
Interstate	\$ 161,371,000	20%
Corporate Card/Unassigned	\$ 103,026,000	13%
Overseas	\$ 2,767,000	0%
Total	\$ 811,843,000	100%

**Spend by Supplier Location
Corporate & Schools Only
12 months (July 2019 - June 2020)**



**Spend by Supplier Location
Schools Only
12 months (July 2019 - June 2020)**



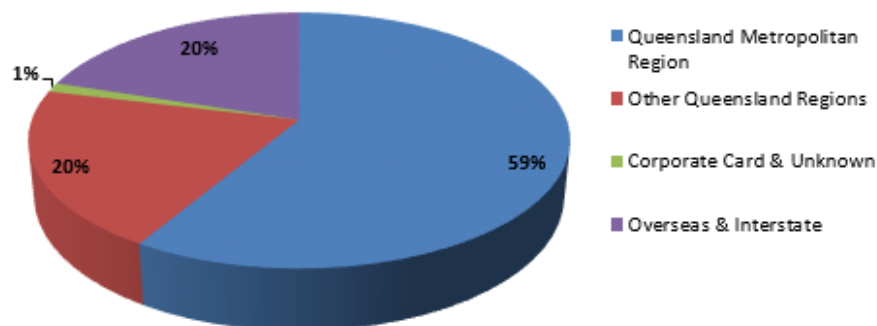
Regional Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address.

Queensland Metropolitan Region		
Corporate and Schools Spend		% of Spend
Queensland Metropolitan Region	\$ 1,218,037,000	59%
Other Queensland Regions	\$ 419,184,000	20%
Corporate Card & Unknown	\$ 24,512,000	1%
Overseas & Interstate	\$ 416,363,000	20%
Total	\$ 2,078,096,000	100%

Schools only		% of Spend
Queensland Metropolitan Region	\$ 106,457,000	46%
Other Queensland Regions	\$ 49,976,000	22%
Corporate Card & Unknown	\$ 22,852,000	10%
Overseas & Interstate	\$ 50,998,000	22%
Total	\$ 230,283,000	100%

Spend by Supplier Location
Corporate & Schools
12 months (July 2019 - June 2020)

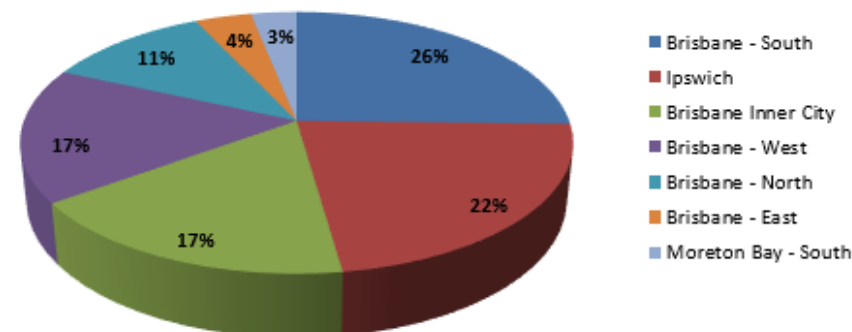


Regional Spend by Purchaser Statistical Area Level 4

Statistical Area is based on the Schools CIS code's Statistical Area Level 4 (SA4)

Queensland Metropolitan Region		
Schools only		% of Spend
Brisbane - South	\$ 58,444,000	25%
Ipswich	\$ 51,508,000	22%
Brisbane Inner City	\$ 39,731,000	17%
Brisbane - West	\$ 38,410,000	18%
Brisbane - North	\$ 25,980,000	11%
Brisbane - East	\$ 8,996,000	4%
Moreton Bay - South	\$ 7,214,000	3%
Total	\$ 230,283,000	100%

Spend by Purchaser Statistical Area Level 4
Schools Only
12 months (July 2019 - June 2020)



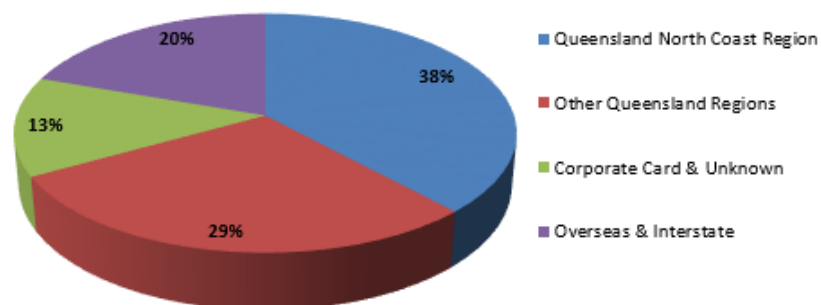
Regional Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address.

Queensland North Coast Region			
Corporate and Schools Spend			% of Spend
Queensland North Coast Region	\$	56,255,000	38%
Other Queensland Regions	\$	42,527,000	29%
Corporate Card & Unknown	\$	19,825,000	13%
Overseas & Interstate	\$	29,049,000	20%
Total	\$	147,656,000	100%

Schools only			% of Spend
Queensland North Coast Region	\$	55,480,000	38%
Other Queensland Regions	\$	41,531,000	29%
Corporate Card & Unknown	\$	19,663,000	13%
Overseas & Interstate	\$	28,291,000	20%
Total	\$	144,965,000	100%

Spend by Supplier Location
Corporate & Schools
12 months (July 2019 - June 2020)

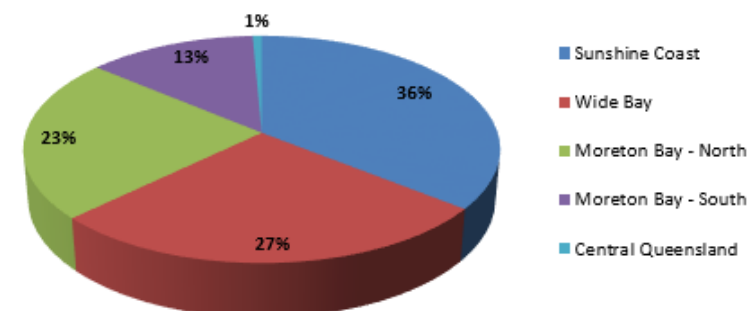


Regional Spend by Purchaser Statistical Area Level 4

Statistical Area is based on the Schools CIS code's Statistical Area Level 4 (SA4)

Queensland North Coast Region			
Schools only			% of Spend
Sunshine Coast	\$	51,763,000	36%
Wide Bay	\$	39,350,000	27%
Moreton Bay - North	\$	33,717,000	23%
Moreton Bay - South	\$	19,103,000	13%
Central Queensland	\$	1,032,000	1%
Total	\$	144,965,000	100%

Spend by Purchaser Statistical Area Level 4
Schools Only
12 months (July 2019 - June 2020)



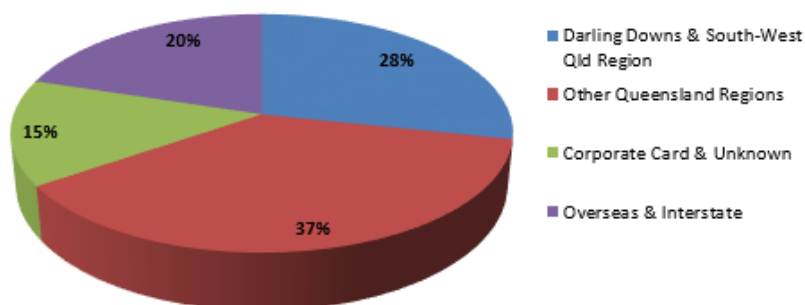
Regional Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address.

Darling Downs & South-West Qld Region			
Corporate and Schools Spend		% of Spend	
Darling Downs & South-West Qld Region	\$	18,853,000	28%
Other Queensland Regions	\$	24,703,000	37%
Corporate Card & Unknown	\$	9,550,000	14%
Overseas & Interstate	\$	13,445,000	21%
Total	\$	66,551,000	100%

Schools only		% of Spend	
Darling Downs & South-West Qld Region	\$	18,644,000	29%
Other Queensland Regions	\$	23,753,000	37%
Corporate Card & Unknown	\$	9,518,000	14%
Overseas & Interstate	\$	12,663,000	20%
Total	\$	64,578,000	100%

Spend by Supplier Location
Corporate & Schools
12 months (July 2019 - June 2020)

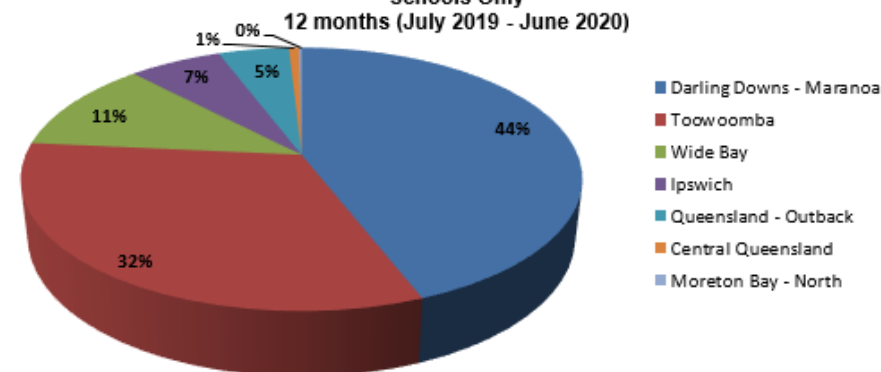


Regional Spend by Purchaser Statistical Area Level 4

Statistical Area is based on the Schools CIS code's Statistical Area Level 4 (SA4)

Darling Downs & South-West Qld Region			
Schools only		% of Spend	
Darling Downs - Maranoa	\$	28,485,000	44%
Toowoomba	\$	20,914,000	32%
Wide Bay	\$	7,337,000	11%
Ipswich	\$	4,136,000	7%
Queensland - Outback	\$	3,147,000	5%
Central Queensland	\$	447,000	1%
Moreton Bay - North	\$	112,000	0%
Total	\$	64,578,000	100%

Spend by Purchaser Statistical Area Level 4
Schools Only
12 months (July 2019 - June 2020)



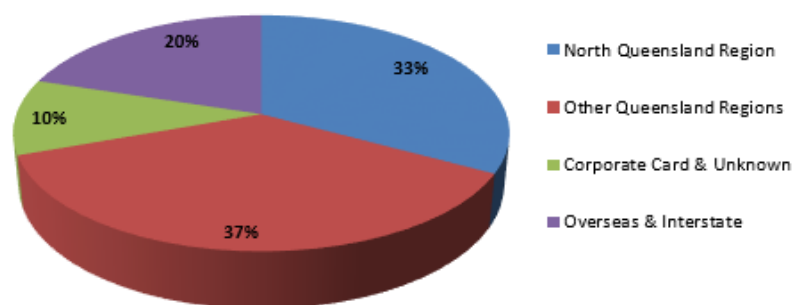
Regional Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address.

North Queensland Region		
Corporate and Schools Spend		% of Spend
North Queensland Region	\$ 20,493,000	33%
Other Queensland Regions	\$ 22,740,000	37%
Corporate Card & Unknown	\$ 6,461,000	10%
Overseas & Interstate	\$ 12,525,000	20%
Total	\$ 62,219,000	100%

Schools only		% of Spend
North Queensland Region	\$ 20,315,000	33%
Other Queensland Regions	\$ 22,285,000	37%
Corporate Card & Unknown	\$ 6,376,000	10%
Overseas & Interstate	\$ 11,880,000	20%
Total	\$ 60,856,000	100%

Spend by Supplier Location
Corporate & Schools
12 months (July 2019 - June 2020)

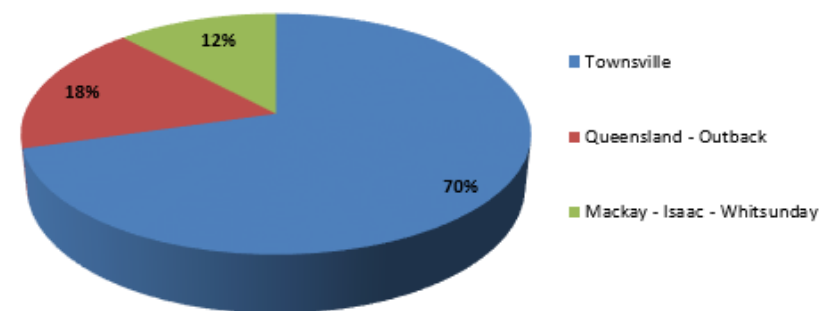


Regional Spend by Purchaser Statistical Area Level 4

Statistical Area is based on the Schools CIS code's Statistical Area Level 4 (SA4)

North Queensland Region		
Schools only		% of Spend
Townsville	\$ 42,855,000	70%
Queensland - Outback	\$ 10,718,000	18%
Mackay - Isaac - Whitsunday	\$ 7,283,000	12%
Total	\$ 60,856,000	100%

Spend by Purchaser Statistical Area Level 4
Schools Only
12 months (July 2019 - June 2020)



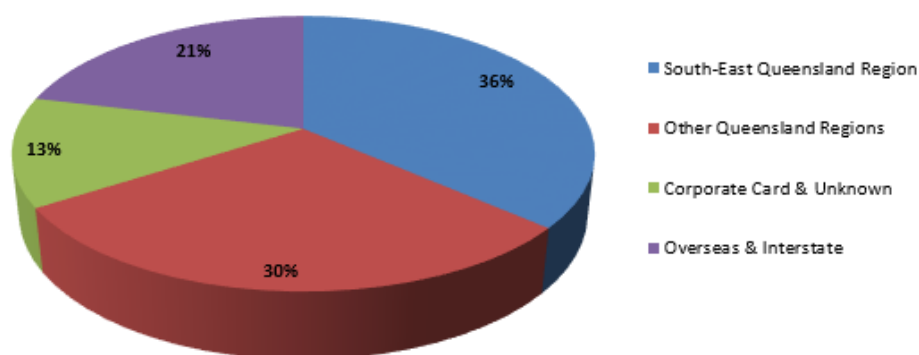
Regional Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address.

South-East Queensland Region			
Corporate and Schools Spend		% of Spend	
South-East Queensland Region	\$	62,385,000	36%
Other Queensland Regions	\$	50,523,000	30%
Corporate Card & Unknown	\$	21,958,000	13%
Overseas & Interstate	\$	36,361,000	21%
Total	\$	171,227,000	100%

Schools only		% of Spend	
South-East Queensland Region	\$	62,076,000	37%
Other Queensland Regions	\$	50,030,000	29%
Corporate Card & Unknown	\$	21,826,000	13%
Overseas & Interstate	\$	35,861,000	21%
Total	\$	169,793,000	100%

Spend by Supplier Location
Corporate & Schools
12 months (July 2019 - June 2020)

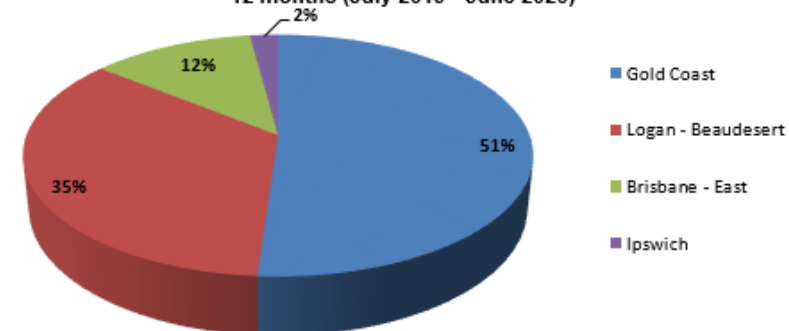


Regional Spend by Purchaser Statistical Area Level 4

Statistical Area is based on the Schools CIS code's Statistical Area Level 4 (SA4)

South-East Queensland Region			
Schools only		% of Spend	
Gold Coast	\$	86,744,000	51%
Logan - Beaudesert	\$	58,880,000	35%
Brisbane - East	\$	20,607,000	12%
Ipswich	\$	3,562,000	2%
Total	\$	169,793,000	100%

Spend by Purchaser Statistical Area Level 4
Schools Only
12 months (July 2019 - June 2020)



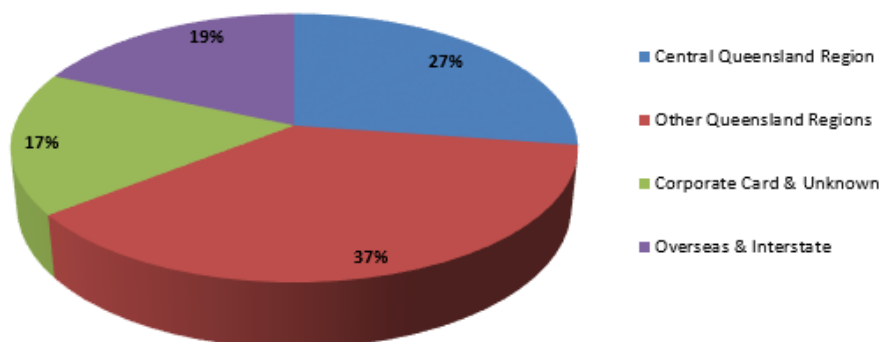
Regional Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address.

Central Queensland Region		
Corporate and Schools Spend		% of Spend
Central Queensland Region	\$ 21,240,000	27%
Other Queensland Regions	\$ 28,893,000	37%
Corporate Card & Unknown	\$ 13,354,000	17%
Overseas & Interstate	\$ 14,304,000	19%
Total	\$ 77,791,000	100%

Schools only		% of Spend
Central Queensland Region	\$ 21,136,000	28%
Other Queensland Regions	\$ 28,170,000	37%
Corporate Card & Unknown	\$ 13,312,000	17%
Overseas & Interstate	\$ 13,560,000	18%
Total	\$ 76,178,000	100%

Spend by Supplier Location
Corporate & Schools
12 months (July 2019 - June 2020)

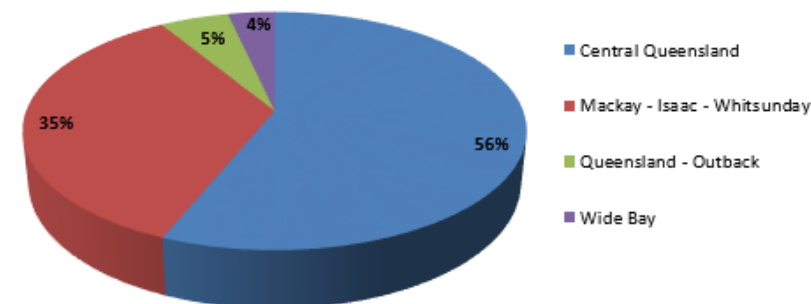


Regional Spend by Purchaser Statistical Area Level 4

Statistical Area is based on the Schools CIS code's Statistical Area Level 4 (SA4)

Central Queensland Region		
Schools only		% of Spend
Central Queensland	\$ 42,823,000	56%
Mackay - Isaac - Whitsunday	\$ 26,699,000	35%
Queensland - Outback	\$ 3,967,000	5%
Wide Bay	\$ 2,689,000	4%
Total	\$ 76,178,000	100%

Spend by Purchaser Statistical Area Level 4
Schools Only
12 months (July 2019 - June 2020)



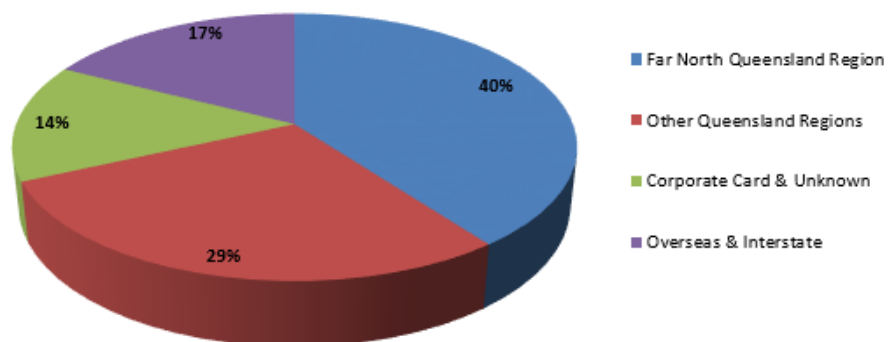
Regional Spend by Supplier Location

Supplier Location is based on postcode of suppliers' invoice address.

Far North Queensland Region			
Corporate and Schools Spend		% of Spend	
Far North Queensland Region	\$	26,735,000	40%
Other Queensland Regions	\$	19,171,000	28%
Corporate Card & Unknown	\$	9,614,000	14%
Overseas & Interstate	\$	11,768,000	18%
Total	\$	67,288,000	100%

Schools only		% of Spend	
Far North Queensland Region	\$	26,484,000	41%
Other Queensland Regions	\$	18,342,000	28%
Corporate Card & Unknown	\$	9,479,000	14%
Overseas & Interstate	\$	10,885,000	17%
Total	\$	65,190,000	100%

Spend by Supplier Location
Corporate & Schools
12 months (July 2019 - June 2020)

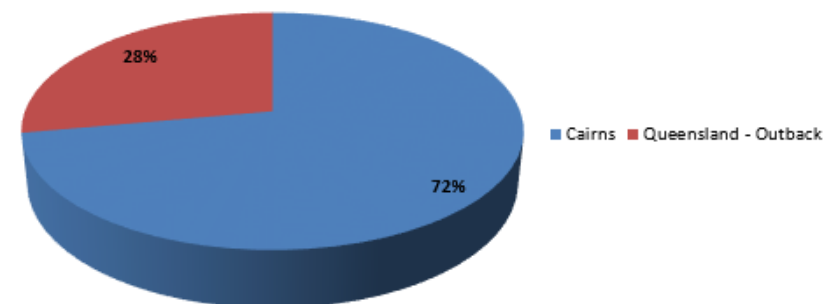


Regional Spend by Purchaser Statistical Area Level 4

Statistical Area is based on the Schools CIS code's Statistical Area Level 4 (SA4)

Far North Queensland Region			
Schools only		% of Spend	
Cairns	\$	47,000,000	72%
Queensland - Outback	\$	18,190,000	28%
Total	\$	65,190,000	100%

Spend by Purchaser Statistical Area Level 4
Schools Only
12 months (July 2019 - June 2020)



Top 20 Suppliers - Corporate and Schools Spend Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card

Supplier	Payment Value
F.K. Gardner & Sons Pty. Ltd.	\$ 141,933,000
J. Hutchinson Pty. Ltd.	\$ 135,129,000
Broad Construction Pty Ltd	\$ 95,940,000
Telstra Corporation Limited	\$ 68,943,000
Watpac Construction Pty Ltd	\$ 66,055,000
Data#3 Limited.	\$ 59,846,000
BRB Modular Pty Ltd	\$ 55,209,000
Paynters Pty Ltd	\$ 49,352,000
Wiley & Co. Pty. Ltd.	\$ 42,586,000
Dickinson Constructions Pty. Ltd.	\$ 39,361,000
Dell Australia Pty Limited	\$ 35,218,000
Badge Constructions (Qld) Pty Ltd	\$ 30,529,000
Aspire Schools (Qld) Pty Limited	\$ 28,701,000
The Trustee For Plenary Schools Unit Trust	\$ 27,506,000
Bryant Building Contractors Pty Ltd	\$ 25,820,000
Allegis Global Solutions (Australia) Pty Ltd	\$ 23,746,000
C S Energy Limited	\$ 21,740,000
Intrec Management Pty Ltd	\$ 19,345,000
McNab NQ Pty Ltd	\$ 19,026,000
Evans Built Pty Ltd	\$ 18,962,000

Top 20 Suppliers - Schools Only Spend Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card

Supplier	Payment Value
Dell Australia Pty Limited	\$ 28,015,000
C S Energy Limited	\$ 21,740,000
Scripture Union Queensland	\$ 17,046,000
Winc Australia Pty Limited	\$ 12,300,000
Central Seq Distributor-Retailer Authority	\$ 9,809,000
Acer Computer Australia Pty. Limited	\$ 9,268,000
Bizfurn Express Australia Pty Ltd	\$ 8,719,000
Modern Teaching Aids Pty Ltd	\$ 5,778,000
Data#3 Limited.	\$ 5,293,000
The Trustee For Situgua Family Trust	\$ 5,066,000
Northern Seq Distributor - Retailer Authority	\$ 4,220,000
Campion Education (Aust) Pty Ltd	\$ 4,148,000
3P Learning Australia Pty. Ltd.	\$ 4,122,000
Logan City Council	\$ 4,072,000
The Trustee For Hawa Dane Unit Trust	\$ 3,997,000
Fuji Xerox Australia Pty. Limited	\$ 3,860,000
Sebel Pty Ltd	\$ 3,847,000
J.J. Richards & Sons Pty Ltd	\$ 3,749,000
The Trustee For The Moore Family Trust	\$ 3,518,000
Ricoh Australia Pty Ltd	\$ 3,403,000

Top 20 Suppliers - Corporate and Schools Spend By Purchaser Region Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card spend

Queensland Metropolitan Region	
Supplier	Payment Value
F.K. Gardner & Sons Pty. Ltd.	\$ 141,399,000
J. Hutchinson Pty. Ltd.	\$ 135,038,000
Broad Construction Pty Ltd	\$ 95,940,000
Telstra Corporation Limited	\$ 67,569,000
Watpac Construction Pty Ltd	\$ 66,055,000
Data#3 Limited.	\$ 56,022,000
BRB Modular Pty Ltd	\$ 55,205,000
Paynters Pty Ltd	\$ 49,352,000
Wiley & Co. Pty. Ltd.	\$ 42,586,000
Dickinson Constructions Pty. Ltd.	\$ 39,045,000
Badge Constructions (Qld) Pty Ltd	\$ 30,529,000
Aspire Schools (Qld) Pty Limited	\$ 28,701,000
The Trustee For Plenary Schools Unit Trust	\$ 27,506,000
Bryant Building Contractors Pty Ltd	\$ 25,819,000
Allegis Global Solutions (Australia) Pty Ltd	\$ 23,746,000
Intrec Management Pty Ltd	\$ 19,345,000
McNab NQ Pty Ltd	\$ 18,986,000
Evans Built Pty Ltd	\$ 18,914,000
Telefonix Technology Group Pty Ltd	\$ 17,177,000
Quadric Pty. Ltd.	\$ 16,054,000

Top 20 Suppliers - Corporate and Schools Spend By Purchaser Region Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card spend

South-East Queensland Region	
Supplier	Payment Value
C S Energy Limited	\$ 6,412,000
Dell Australia Pty Limited	\$ 6,158,000
Logan City Council	\$ 4,094,000
Gold Coast City Council	\$ 2,746,000
Scripture Union Queensland	\$ 2,736,000
Winc Australia Pty Limited	\$ 2,615,000
Acer Computer Australia Pty. Limited	\$ 2,567,000
Bizfurn Express Australia Pty Ltd	\$ 1,941,000
Hawley Constructions Pty Ltd	\$ 1,630,000
Quality Food Services (Aust) Pty Ltd	\$ 1,480,000
Sebel Pty Ltd	\$ 1,346,000
Akela Constructions Pty Ltd	\$ 1,333,000
Redland City Council	\$ 1,206,000
Data#3 Limited.	\$ 1,184,000
3P Learning Australia Pty. Ltd.	\$ 1,168,000
Higgins Coatings Proprietary Limited	\$ 1,132,000
The Trustee For Situgua Family Trust	\$ 1,111,000
Betabuild Pty Ltd	\$ 1,090,000
Modern Teaching Aids Pty Ltd	\$ 1,077,000
J.J. Richards & Sons Pty Ltd	\$ 1,075,000

Top 20 Suppliers - Corporate and Schools Spend By Purchaser Region Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card spend

Queensland North Coast Region	
Supplier	Payment Value
C S Energy Limited	\$ 4,981,000
Dell Australia Pty Limited	\$ 4,088,000
Northern Seq Distributor - Retailer Authority	\$ 3,824,000
Scripture Union Queensland	\$ 3,789,000
The Trustee For The Moore Family Trust	\$ 3,219,000
Winc Australia Pty Limited	\$ 2,138,000
Lauder & Sons Pty Ltd	\$ 1,759,000
The Trustee For Situgua Family Trust	\$ 1,748,000
Acer Computer Australia Pty. Limited	\$ 1,539,000
Fraser Coast Regional Council	\$ 1,407,000
Modern Teaching Aids Pty Ltd	\$ 1,334,000
Bundaberg Regional Council	\$ 1,250,000
Toshiba (Australia) Pty Ltd	\$ 1,236,000
S & S Webster Investments Proprietary Limited	\$ 1,197,000
Campion Education (Aust) Pty Ltd	\$ 1,014,000
Kookaburra Educational Resources Pty Ltd	\$ 1,001,000
Fuji Xerox Australia Pty. Limited	\$ 958,000
Sebel Pty Ltd	\$ 925,000
Data#3 Limited.	\$ 871,000
IOS Solutions Pty Ltd	\$ 789,000

Top 20 Suppliers - Corporate and Schools Spend By Purchaser Region Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card spend

Central Queensland Region	
Supplier	Payment Value
Dell Australia Pty Limited	\$ 3,313,000
Scripture Union Queensland	\$ 2,309,000
Mackay Regional Council	\$ 1,492,000
The Trustee For Empowered Learning Queensland	\$ 1,486,000
Rockhampton Regional Council	\$ 1,186,000
Winc Australia Pty Limited	\$ 1,119,000
Gladstone Regional Council	\$ 933,000
Bizfurn Express Australia Pty Ltd	\$ 785,000
J.J. Richards & Sons Pty Ltd	\$ 639,000
Data#3 Limited.	\$ 634,000
The Trustee For Hawa Dane Unit Trust	\$ 573,000
Northward Holdings Pty Ltd	\$ 497,000
Campion Education (Aust) Pty Ltd	\$ 483,000
Acer Computer Australia Pty. Limited	\$ 469,000
Modern Teaching Aids Pty Ltd	\$ 452,000
Hawley Constructions Pty Ltd	\$ 387,000
Banana Shire Council	\$ 376,000
American Express Australia Limited	\$ 376,000
Isaac Regional Council	\$ 370,000
Thinkex Holdings Pty Ltd	\$ 350,000

Top 20 Suppliers - Corporate and Schools Spend By Purchaser Region Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card spend

Darling Downs & South-West Qld Region	
Supplier	Payment Value
Dell Australia Pty Limited	\$ 3,091,000
Scripture Union Queensland	\$ 2,058,000
Toowoomba Regional Council	\$ 1,415,000
Winc Australia Pty Limited	\$ 1,037,000
J.J. Richards & Sons Pty Ltd	\$ 590,000
Ricoh Australia Pty Ltd	\$ 515,000
Western Downs Regional Council	\$ 487,000
Data#3 Limited.	\$ 453,000
Modern Teaching Aids Pty Ltd	\$ 428,000
Acer Computer Australia Pty. Limited	\$ 425,000
Downs Office Equipment & Supplies Pty Ltd	\$ 406,000
C S Energy Limited	\$ 405,000
Crisp Bus Lines Pty Ltd	\$ 389,000
Fujitsu Australia Ltd	\$ 381,000
Campion Education (Aust) Pty Ltd	\$ 377,000
Central SEQ Distributor-Retailer Authority	\$ 358,000
Australian Postal Corporation	\$ 314,000
Southern Downs Regional Council	\$ 310,000
3P Learning Australia Pty. Ltd.	\$ 310,000
The Trustee For Sanderson Family Trust	\$ 298,000

Top 20 Suppliers - Corporate and Schools Spend By Purchaser Region Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card spend

Far North Queensland Region	
Supplier	Payment Value
Dell Australia Pty Limited	\$ 2,252,000
Scripture Union Queensland	\$ 1,105,000
RTA Weipa Pty Ltd	\$ 1,093,000
Aquarius Fisheries Pty. Ltd.	\$ 1,077,000
Cairns Regional Council	\$ 1,008,000
ITHG Pty Ltd	\$ 908,000
Terry Murray Constructions Pty Ltd	\$ 748,000
Winc Australia Pty Limited	\$ 683,000
Shirts North Pty Ltd	\$ 672,000
American Express Australia Limited	\$ 637,000
A.A.B. Equipment Pty Ltd	\$ 606,000
Bizfurn Express Australia Pty Ltd	\$ 512,000
Acer Computer Australia Pty. Limited	\$ 507,000
Readcloud Pty Ltd	\$ 474,000
Modern Teaching Aids Pty Ltd	\$ 469,000
Torres Strait Island Regional Council	\$ 439,000
Cassowary Coast Regional Council	\$ 401,000
Yumi Education Inc.	\$ 367,000
The Trustee For Evolve Equipment Management Trust	\$ 367,000
The DS And MP Huggett Family Trust	\$ 330,000

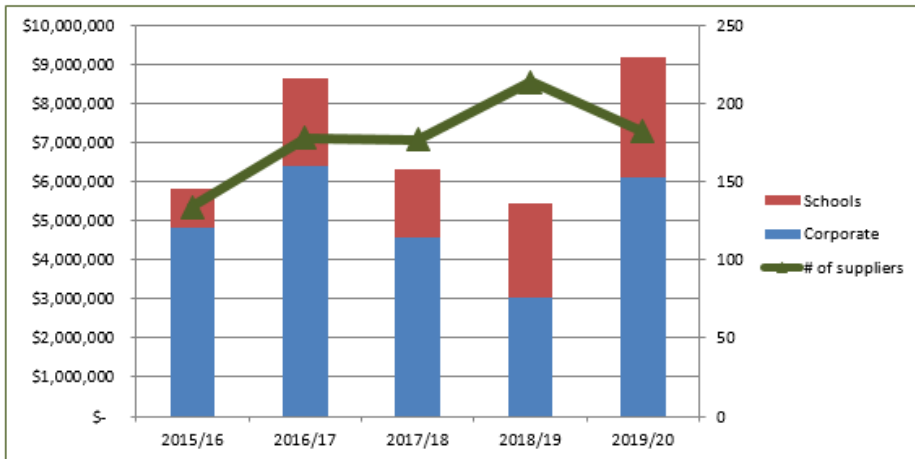
Top 20 Suppliers - Corporate and Schools Spend By Purchaser Region Based on Vendor ABN

Excludes Qld State Government & Corporate Card Spend

No ABN details for all Corp Card spend and no Supplier Details for School Corp Card spend

North Queensland Region	
Supplier	Payment Value
Townsville City Council	\$ 3,345,000
Dell Australia Pty Limited	\$ 2,515,000
Scripture Union Queensland	\$ 1,402,000
Winc Australia Pty Limited	\$ 1,311,000
Acer Computer Australia Pty. Limited	\$ 697,000
Bizfurn Express Australia Pty Ltd	\$ 651,000
Mount Isa City Council	\$ 580,000
The Trustee For Hawa Dane Unit Trust	\$ 563,000
The Trustee For The Delta Force Unit Trust	\$ 501,000
Ricoh Australia Pty Ltd	\$ 493,000
Whitsunday Regional Council	\$ 493,000
Data#3 Limited.	\$ 480,000
American Express Australia Limited	\$ 435,000
Adits Pty Ltd	\$ 413,000
Charters Towers Regional Council	\$ 402,000
Modern Teaching Aids Pty Ltd	\$ 399,000
Taylor Builders Pty. Ltd.	\$ 398,000
Australian Postal Corporation	\$ 365,000
J.J. Richards & Sons Pty Ltd	\$ 356,000
The DS And MP Huggett Family Trust	\$ 322,000

Corporate and Schools Indigenous Spend



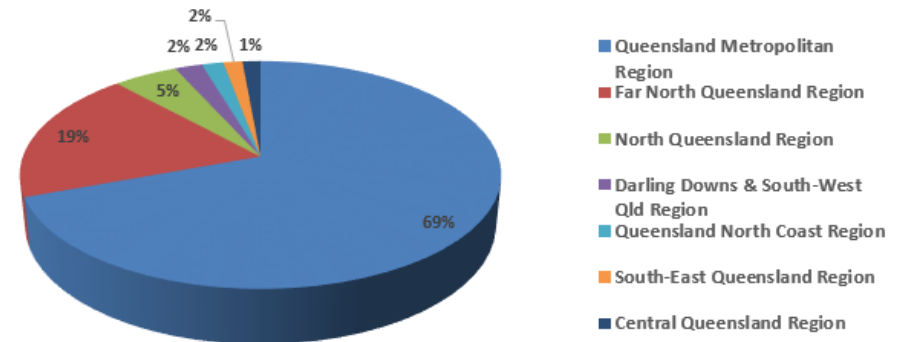
Corporate and Schools Indigenous Spend by Purchaser Region

Corporate and Schools Spend	No of Suppliers Used	Spend	% of Spend
Queensland Metropolitan Region	66	\$ 6,385,000	69%
Far North Queensland Region	45	\$ 1,730,000	19%
North Queensland Region	38	\$ 466,000	5%
Darling Downs & South-West Qld Region	25	\$ 198,000	2%
Queensland North Coast Region	28	\$ 157,000	2%
South-East Queensland Region	29	\$ 138,000	1%
Central Queensland Region	13	\$ 130,000	1%
Total		\$ 9,204,000	100%

Top 20 Indigenous Suppliers - Corporate and Schools Spend Based on Vendor ABN

Supplier	Payment Value
MJb Solutions Pty Ltd	\$ 3,554,000
Baidam Solutions Pty Ltd	\$ 1,139,000
Torres Strait Island Regional Council	\$ 663,000
Mornington Shire Council	\$ 383,000
Outdoor Solutions Queensland Pty Ltd	\$ 374,000
AC Aire	\$ 290,000
Torres Shire Council	\$ 207,000
Northern Peninsula Area Regional Council	\$ 203,000
Aurukun Shire Council	\$ 182,000
North Point Power & Data Pty Ltd	\$ 159,000
Doomadgee Aboriginal Shire Council	\$ 153,000
All Cool Industries Pty Ltd	\$ 153,000
Jabree Ltd	\$ 139,000
Mura Badulgal (Torres Strait Islanders) Corporation RNTBC	\$ 112,000
Pompuraaw Aboriginal Shire Council	\$ 87,000
Palm Island Aboriginal Council	\$ 84,000
Kowanyama Aboriginal Shire Council	\$ 83,000
Triballink Pty Ltd	\$ 64,000
Ruthland Pty Ltd	\$ 58,000
Yarrabah Aboriginal Shire Council	\$ 36,000

Indigenous Spend by Purchaser Region Corporate & Schools 12 months (July 2019 - June 2020)



Variance Notes for Chart:

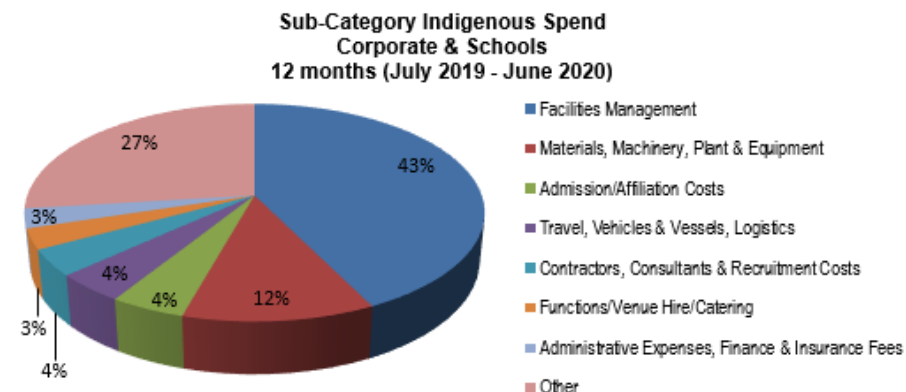
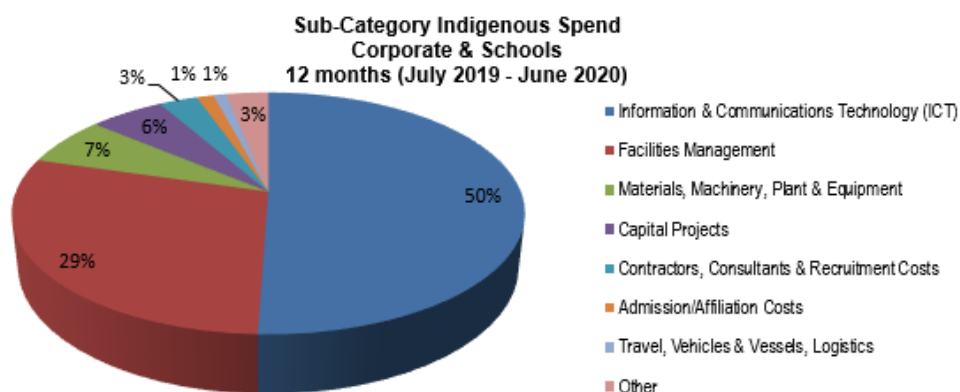
2019/20 - The movement in spend between 2018/19 and 2019/20 is due to a significant increase in spend with MJb Solutions PTY Ltd compared to last year's decrease
 2018/19 - The movement in spend between 2017/18 and 2018/19 is due to a significant decrease in spend with MJb Solutions PTY Ltd
 2017/18 - The movement in spend between 2016/17 and 2017/18 is partly due the following :
 - \$1m was spent with the Insitutue for Urban Indigenous on the "Deadly Kindies" contract during 2016/17.
 - In 2017/18 Corporate Sevices spent \$500k less on technology and hardware costs with MJb Solutions Pty Ltd.
 - In 2017/18 Tagai State College spent 500K less with the Torres Strait Island Council.

Corporate and Schools Indigenous Supplier Spend by Sub-Category

Corporate and Schools Spend		% of Spend
Information & Communications Technology (ICT)	\$ 4,652,000	51%
Facilities Management	\$ 2,669,000	29%
Materials, Machinery, Plant & Equipment	\$ 604,000	7%
Capital Projects	\$ 516,000	6%
Contractors, Consultants & Recruitment Costs	\$ 267,000	3%
Admission/Affiliation Costs	\$ 117,000	1%
Travel, Vehicles & Vessels, Logistics	\$ 88,000	1%
Staff Training and Development	\$ 82,000	1%
Functions/Venue Hire/Catering	\$ 63,000	1%
Marketing	\$ 55,000	0%
Administrative Expenses, Finance & Insurance Fees	\$ 46,000	0%
Energy	\$ 40,000	0%
Clothing & Safety Equipment	\$ 4,000	0%
Medical	\$ 1,000	0%
Total	\$ 9,204,000	100%

Schools Only Indigenous Supplier Spend by Sub-Category

Schools Spend		% of Spend
Information & Communications Technology (ICT)	\$ 17,000	0%
Facilities Management	\$ 1,626,000	53%
Materials, Machinery, Plant & Equipment	\$ 535,000	17%
Capital Projects	\$ 238,000	8%
Contractors, Consultants & Recruitment Costs	\$ 236,000	8%
Admission/Affiliation Costs	\$ 117,000	4%
Travel, Vehicles & Vessels, Logistics	\$ 87,000	3%
Staff Training and Development	\$ 50,000	2%
Functions/Venue Hire/Catering	\$ 62,000	2%
Marketing	\$ 29,000	1%
Administrative Expenses, Finance & Insurance Fees	\$ 45,000	1%
Energy	\$ 40,000	1%
Clothing & Safety Equipment	\$ 4,000	0%
Medical	\$ -	0%
Total	\$ 3,086,000	100%



DET Procurement Plan 2020 – 2024

Attachment C – Sub-Category Definitions



Sub-Category	Definition
Administrative Expenses	IP licenses and copyright fees, photography, external print services, professional memberships, research and development, shared services, awards, prizes and suitability cards
Admission/Affiliation Costs	Admission/entrance fees for school excursions and sports affiliation costs
Capital Projects	Building contractors and consultants, land and building acquisitions and disposals, regulatory fees, OHS fees, assets under construction including transportable, also includes hire and relocation of transportables, furniture, fixtures and fittings/machinery, plant & equipment (excludes network hardware)
Clothing & Safety Equipment	Personal and protective equipment, staff corporate wardrobe and uniforms
Contractors, Consultants & Recruitment Costs	Legal, management, audit, accounting, finance, QA, professional services, chaplaincy services, brokering services, recruitment costs (excludes building contractors)
Energy	Electricity, gas, petrol, diesel (excluding PPP)
Facilities Management	Cleaning, rates, rent, repairs and maintenance (including work carried out under maintenance programs), security and safety, waste disposal, sanitary, pest control
Finance & Insurance Fees	Bank and credit card charges, insurance, penalty interest payments, lease interest charges (excludes vehicle and vessel insurance and PPP)
Functions/Venue Hire/Catering	Includes venue hire and catering for Staff Training and Development
ICT Communications	Telecommunications equipment, data and voice services, communication devices, telecommunication systems
ICT Hardware	Rental, hire, purchase, repairs and maintenance of end user computing (includes ICT audio/visual, computers, printers and multi-functional devices, scanners, electronic/interactive whiteboards, computer consumables, monitors, network hardware and components, peripherals, digital storage, accidental damage insurance)
ICT Services	Shared service providers, print managed services, photocopy facilities management and photocopy charges under maintenance agreement
ICT Software	Annual licence fees, repairs and maintenance
Logistics	Freight, postage, storage and staff relocation
Machinery, Plant & Equipment	Purchase, hire, repairs and maintenance of plant and equipment, office equipment, non-ICT equipment, course equipment, cleaning equipment, commercial kitchens, electrical appliances, security and safety equipment, cameras, TVs, musical equipment, air conditioners and heating equipment, furniture and fittings (excludes Capital Projects)
Marketing	Advertisement production and display, signage, media services, sponsorships
Materials	Books, subscriptions, publications, consumables (including stationery), office and school supplies
Medical	Clinical and dental services, pharmaceuticals, drugs and ambulance levy
Public Private Partnerships (PPP)	Cost associated with PPP, including lease interest charges, insurance, energy, property rates and facility maintenance charges (other contractor eg Legal are included in Contractor, Consultants & Recruitment Costs)
Staff Training & Development	Professional development, employee assistance/counselling
Travel	Accommodation, airfares, meals, incidentals and other travel expenses
Vehicles & Vessels	Vehicle and vessel purchase, hire, repairs and maintenance and other related costs (insurance, parking and tolls, registration)
Vocational Education and Training (VET)	Apprenticeships, traineeships and certifications including school students